

We **UNIVERSAL BUSINESS SERVICES "UBS-INDIA"** introduce below **PETROLIUM PRODUCTS** which we can supply with immediate delivery on a CIF and TTO basis:

<b>Product Name: MAZUT M100</b>		
<b>Quantity: Minimum 75,000.00 MT - MAX 1,000,000.00 MT Trial / Monthly Shipment</b>		
GRADE	MAZUT M100 GOST-GOST 10585-2013	Price on Demand through official LOI

<b>A. Product Name: MAZUT M100</b>		
<b>Quantity: Minimum 75,000.00 MT - MAX 1,000,000.00 MT Trial / Monthly Shipment</b>		
GRADE	MAZUT M100 GOST-GOST 10585-2013	Price on Demand through official LOI

<b>B. Product Name: DIESEL FUEL</b>		
<b>Quantity: Minimum 65,000.00 MT - MAX 1,000,000.00 MT Trial / Monthly Shipment</b>		
GRADE	DIESEL D2 GASOIL L-0.2-62 GOST 305-82	Price on Demand through official LOI
	DIESEL D2 AUTOMOTIVE GAS OIL (AGO)	Price on Demand through official LOI
	AUTOMOTIVE DIESEL OIL (ADO)	Price on Demand through official LOI
	MARINE FUEL / GAS OIL (MGO)	Price on Demand through official LOI
	DIESEL FUEL EN590 (ULSD 10ppm)	Price on Demand through official LOI
	ULTRA LOW SULPHUR (ULSD) 15ppm	Price on Demand through official LOI
	ULTRA LOW SULPHUR (ULSD) 50ppm	Price on Demand through official LOI
	ULTRA LOW SULPHUR (ULSD) 500ppm	Price on Demand through official LOI
	ULTRA LOW SULPHUR (ULSD) 1000ppm	Price on Demand through official LOI

<b>C. Product Name: DIESEL D6 VIRGIN LOW POUR FUEL OIL</b>		
<b>Quantity: Minimum 25,000,000.00 GLN - MAX 400,000,000.00 GLN Trial / Monthly Shipment</b>		
GRADE	DIESEL D6 VIRGIN LOW POUR FUEL OIL	Price on Demand through official LOI

<b>D. Product Name: AVIATION KEROSENE TURBINE FUEL</b>		
<b>Quantity: Minimum 450,000.00 BBL - MAX 5,000,000.00 BBL Trial / Monthly Shipment</b>		
GRADE	AVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL JP54)	Price on Demand through official LOI
	AVIATION TURBINE FUEL (JET FUEL A1)	Price on Demand through official LOI

<b>E. Product Name: CRUDE OIL</b>		
<b>Quantity: Minimum 500,000.00 BBL - MAX 5,000,000.00 BBL Trial / Monthly Shipment</b>		
GRADE	RUSSIAN EXPORT BLEND CRUDE OIL GOST 51858-2002 (REBCO)	Price on Demand through official LOI
	RUSSIAN EXPORT BLEND CRUDE OIL GOST 9965-76 (REBCO)	Price on Demand through official LOI
	EASTERN SIBERIAN PACIFIC OCEAN (ESPO) CRUDE OIL	Price on Demand through official LOI

<b>F. Product Name: LIQUEFIED PETROLIUM GAS (LPG)</b>		
<b>Quantity: Minimum 65,000.00 MT - MAX 1,000,000.00 MT Trial / Monthly Shipment</b>		
GRADE	LIQUEFIED PETROLIUM GAS (LPG) BUTANE 50 / PROPENE 50	Price on Demand through official LOI
	LIQUEFIED PETROLIUM GAS (LPG) 60/40	Price on Demand through official LOI
	LIQUEFIED PETROLIUM GAS (LPG) 70/30	Price on Demand through official LOI
	LIQUEFIED PETROLIUM GAS C4	Price on Demand through official LOI

<b>G. Product Name: LIQUEFIED NATURAL GAS (LNG)</b>		
<b>Quantity: Minimum 75,000.00 MT - MAX 1,000,000.00 MT Trial / Monthly Shipment</b>		
GRADE	LIQUEFIED NATURAL GAS (LNG)	Price on Demand through official LOI

<b>H. Product Name: LIGHT CYCLE GAS (LCO)</b>		
<b>Quantity: Minimum 65,000.00 MT - MAX 1,000,000.00 MT Trial / Monthly Shipment</b>		
GRADE	LIGHT CYCLE GAS (LCO)	Price on Demand through official LOI

<b>I. Product Name: NAPHTHA</b>		
<b>Quantity: Minimum 65,000.00 MT - MAX 1,000,000.00 MT Trial / Monthly Shipment</b>		
GRADE	NAPHTHA	Price on Demand through official LOI



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**J. Product Name: BITUMEN****Quantity: Minimum 65,000.00 MT - MAX 1,000,000.00 MT Trial / Monthly Shipment**

GRADE	BITUMEN 30/40	Price on Demand through official LOI
	BITUMEN 40/50	Price on Demand through official LOI
	BITUMEN 50/70	Price on Demand through official LOI
	BITUMEN 60/70	Price on Demand through official LOI
	BITUMEN 80/100	Price on Demand through official LOI
	BITUMEN 100/120	Price on Demand through official LOI
	VISCOSITY GRADE - 10 (VG-10)	Price on Demand through official LOI
	VISCOSITY GRADE - 20 (VG-20)	Price on Demand through official LOI
	VISCOSITY GRADE - 30 (VG-30)	Price on Demand through official LOI
	VISCOSITY GRADE - 40 (VG-40)	Price on Demand through official LOI

**K. Product Name: GASOLINE OCTANES****Quantity: Minimum 65,000.00 MT - MAX 1,000,000.00 MT Trial / Monthly Shipment**

GRADE	87 OCTANES	Price on Demand through official LOI
	89 OCTANCE	Price on Demand through official LOI
	91OCTANCE	Price on Demand through official LOI
	93 OCTANCE	Price on Demand through official LOI
	95 OCTANCE	Price on Demand through official LOI
	97 OCTANCE	Price on Demand through official LOI

**L. Product Name: BASE OIL****Quantity: Minimum 65,000.00 MT - MAX 1,000,000.00 MT Trial / Monthly Shipment**

GRADE	SN 100	Price on Demand through official LOI
	SN 150	Price on Demand through official LOI
	SN 300	Price on Demand through official LOI
	SN 500	Price on Demand through official LOI
	BN 150	Price on Demand through official LOI
	N40	Price on Demand through official LOI

**M. Product Name: CHEMICAL****Quantity: Minimum 30,000.00 MT - MAX 750,000.00 MT Trial / Monthly Shipment**

GRADE	ETHANOL	Price on Demand through official LOI
	METHANOL	Price on Demand through official LOI

**N. Product Name: FUEL OIL****Quantity: Minimum 50,000.00 MT - MAX 750,000.00 MT Trial / Monthly Shipment**

GRADE	CST 180	Price on Demand through official LOI
	CST 280	Price on Demand through official LOI
	CST 380	Price on Demand through official LOI

**O. Product Name: PETROLIUM COKE****Quantity: Minimum 200,000.00 MT - MAX 750,000.00 MT Trial / Monthly Shipment**

GRADE	PETROLIUM COKE (ALL GRADES)	Price on Demand through official LOI
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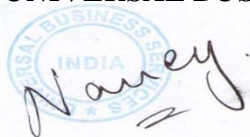
## ADDITIONAL DETAILS / INFORMATION

<b>ORIGIN</b>	RUSSIAN FEDARATION, SOME FROM GULF
<b>SPECIFICATION &amp; GRADE</b>	STANDARD EXPORT QUALITY & GRADE
<b>INSPECTION</b>	CIQ, SGS OR EQUIVALANT
<b>PERFORMANCE BOND (PG)</b>	2% PERFORMANCE BOND (PG) IN FAVOUR OF BUYER ONLY FOR AT SITE PAYMENTS
<b>PAYMENT TERMS</b>	T/T, SBLC MT103, DLC MT700
<b>CONTRACT TERMS</b>	TRIAL SHIPMENT + CONTRACT WITH ROLLS & EXTENSIONS
<b>COMMISSION STRUCTURE</b>	50% BUYER SIDE (OPEN) / 50% SELLER SIDE (CLOSED)
<b>SHIPMENT &amp; DELIVERY METHOD</b>	CIF VIA VESSEL TO BUYER'S DESTINATION / DISCHARGE PORT
<b>LOADING PORT/S</b>	PRIMORSK, VLADIVOSTOK, KOZMINO, NOVOROSSIYSK, SAKHALIN, UST-LUGA & SOME FROM GULF
<b>NOTE:</b>	<p>ALL LOI / ICPO TO BE ISSUED TO <b><u>UNIVERSAL BUSINESS SERVICES</u></b> ATTN: MR. ANUP KUMAR.</p> <p>If due to any reason buyer can't issue the RWA MT999/199 in procedure #2, the alternative is for the buyer to make a 5% of the total product shipment value via T/T wire transfer to our fiduciary account and we'll proceed straight into shipment and then proceed with the issuance of the FULL POP Documents to buyer via bank to bank.</p> <p>If Buyer fails to issue the alternative payment of 5% of the total product value via T/T wire transfer after 5 business days, contract is terminated. Russian refineries do not keep its production allocation for new buyers for more than 14 business days when other serious and regular clients need same products.</p>

# **STANDARD BANKING PROCEDURE (CIF)**

1. Buyer issues ICPO along with Buyer's company registration certificate.
2. Seller issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs, and return the SPA in WORD format to Seller within seven (7) banking days. Seller sends Final Approved SPA to Buyer in PDF Format along with the Proforma Invoice for buyer's issuance of MT 999/199 Ready, Willing and Able (RWA) to Seller's fiduciary bank account confirming their readiness and capability to execute the transaction.
3. Buyer sends swift copy of the issuance of their MT999/199 Ready, Willing and Able (RWA) to Seller's bank. Upon confirmation, Seller issues to Buyer via email the following transaction documents (Partial POP):
  - i. Unconditional Commitment to Supply.
  - ii. Certificate of Analysis (COA) also known as Product Passport.
  - iii. Statement of Product Availability.
  - iv. Commercial Invoice for the total 1st shipment product value.
4. Within seven (7) banking days, Buyer's bank in accordance with seller's verbiage issues swift DLC MT700 to Seller's fiduciary bank account to cover the 1st shipment total product value and send swift copies to Seller to enable seller commence loading of product with the shipping company. Seller's bank issues 2% PB to Buyer's bank to activate Buyer's financial instrument within seven (7) days.
5. Upon seller's bank successful exchange of instrument method with buyer's bank, Seller to finalize loading within five - seven (5-7) working days. Seller loads product within six (6) international working days, signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank and registers & legalizes the contract and sends to Buyer the following Full POP Document by swift via bank to bank and a copy via email to buyer and representative. Seller sends one full set of ORIGINAL POP documents to our authorized Customs Clearance agent at destination port, and send one full set of COPIES POP documents to Buyer's address via DHL or FedEx expedite (overnight) service and provide tracking numbers. (19 sets bellow):
  - i. Copy of Registered & Legalized Contract.
  - ii. Copy of License to Export.
  - iii. Copy of Approval to Export.
  - iv. Copy of Statement of Availability of the Product.
  - v. Copy of the Refinery Commitment to Produce the Product.
  - vi. Copy of the Port Storage Agreement.
  - vii. Copy of the Charter Party Agreement(s) to Transport the Product to Discharge Port.
  - viii. Certificate of Origin
  - ix. Tank Receipt
  - x. Company Tax Payer's Certificate
  - xi. Certificate of Incorporation.
  - xii. Act of Transfer/Change of Ownership Title.
  - xiii. SGS / Saybolt Certificate of Quality and Quantity, One (1) Original and three (3) copies.
  - xiv. Cargo Manifest
  - xv. Vessel Ullage report
  - xvi. Vessel Q88
  - xvii. Bill of Lading
  - xviii. Notice of Readiness (NOR)
  - xix. Estimated Time of Arrival (ETA)
6. Buyer notifies seller by official written notice of his bank receiving seller's pop documents. Shipment commences as per contract schedule and upon arrival of the cargo at the discharge port, buyer's inspection team carries out CIQ, SGS or equivalent inspection to ascertain quality and quantity.
7. Product is discharged into buyer's destination port/storage facility after successful inspection, Buyer release payment via swift fund transfer within 3 to 5 banking days to Seller for total shipment value after discharge of product at destination port/storage facility and receipt of the entire relevant shipping documents. Seller within 48 hours pays the intermediaries involved according to signed & notarized NCNDA/IMFPA. Second and succeeding shipments continue.

For **UNIVERSAL BUSINESS SERVICES**



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**END OF DOCUMENT**

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